

# **SPONSORSHIP PACKET**

2023









Dear Business Leaders,

The Blue Ridge Institute (BRI) is the country's oldest professional development organization for community service professionals. Founded in 1927, BRI hosts an annual business and leadership conference each July. This event attracts over a hundred social cause organizations, professionals, and decision-making leaders from around the United States. The conference is a robust leadership network event designed for professional development.

"I get tremendous value from the conference programming, the extensive networking, and the BRI support about key organizational issues. BRI helps me be a better leader and a better person. I am thankful every day for BRI. As it grows, I'm excited to see how it supports more nonprofit leaders."

- Richard LaPratt, Interim Executive Director, 211 Chicago

On behalf of the BRI Board of Directors, we would like to invite you to support the 2023 BRI Conference. You can learn more about BRI and the benefits you will receive as a sponsor by visiting <a href="https://www.blueridgeleaders.org">www.blueridgeleaders.org</a>.

Supporting BRI means that you are elevating and bolstering do-gooders, nonprofit leaders, and decision-makers who come from the community where you live and work! Charitable nonprofits embody the best of America. They provide opportunities for people to band together for the common good, and transform dreams and hopes into actions. They give shape to our boldest ideas and noblest causes. They foster civic engagement and leadership, propel economic development, and strengthen the composition of our communities. Every. Single. Day.

Everyone in the United States benefits from the work of nonprofits in one way or another, whether they realize it or not. After reviewing this BRI Sponsorship Packet, we welcome the opportunity to speak with you further about your support. Please do not hesitate to contact Allison Gant at <a href="mailto:info@blueridgeleaders.org">info@blueridgeleaders.org</a> or by phone at 336-269-9577.

On behalf of BRI, we thank you for supporting non-profit leadership, professional development, and the benefits this brings to our communities.

Sincerely,

Allison Gant

**Executive Director** 

Christina Delzingaro Board President



Connect with prospective business leaders who can drive your business performance.

#### **BRI CONFERENCE ATTENDANCE**

23%

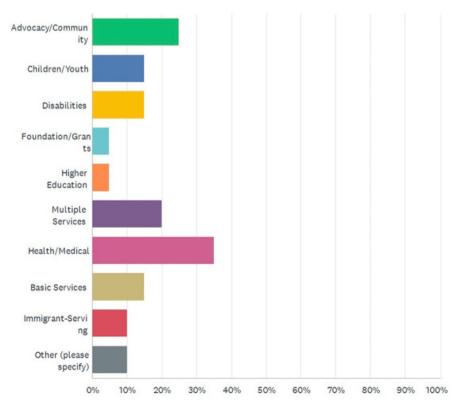
NEW

67% RETURNING

20%

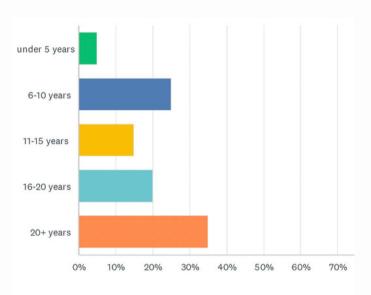
SPONSORS/GUESTS

BRI members embody a diverse range within the social service sectors.

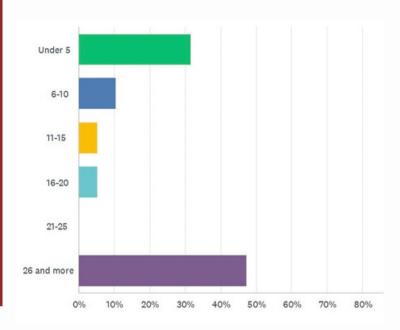




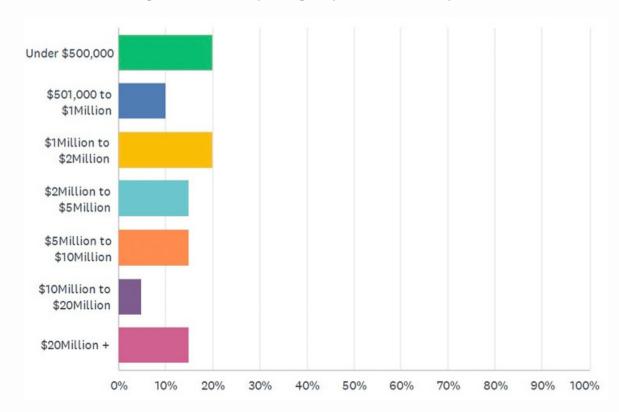
Our members range from emerging leaders to seasoned professionals.



Member organizations vary in size.



Member organizations also vary in budget. This shows scalability opportunities for your company sponsorship.





### **SPONSORSHIP**

### **MOUNTAIN - \$7,500 OR MORE**

- Company's name and logo on all conference promotional materials.
- Front cover recognition and a full page ad within the conference program book.
- Company's logo on the BRI website with a link to your website.
- Display table at BRI conference.
- Sponsor recognition from the podium.
- Full conference registration for one company representative.
- 10-minute speaking opportunity via live speaker or video message.
- Distribution of promotional materials in conference attendee packets.
- Logo on screen during conference general sessions or breaks.
- Recognition on our BRI website and member newsletter.

### **FORMATION - \$5,000 - \$7,499**

- Company's name and logo on all conference promotional materials.
- Half page ad within the conference program book.
- Company's logo on the BRI website with a link to your website.
- Display table at BRI conference.
- Sponsor recognition from the podium.
- 5-minute speaking opportunity via live speaker or video message.
- Distribution of promotional materials (limited 2 items) in conference attendee packets.
- Logo on screen during conference general sessions or breaks.
- Recognition on our BRI website and member newsletter.



# **SPONSORSHIP**

#### **BOULDER - \$2,500 - \$4,999**

- Company's name and logo on all conference promotional materials.
- Quarter page ad within the conference program book.
- Company's logo on the BRI website with a link to your website.
- Display table at BRI conference.
- Sponsor recognition from the podium.
- 3-minute speaking opportunity via live speaker or video message.
- Distribution of promotional materials (limited 1 item) in conference attendee packets.
- Logo on screen during conference general sessions or breaks.
- Recognition on our BRI website and member newsletter.

### STONE - \$1,000 - \$2,499

- Business Card ad within the conference program book.
- Company's logo on the BRI website with a link to your website.
- Display table at BRI conference.
- Sponsor recognition from the podium.
- Logo on screen during conference general sessions or breaks.
- Recognition on our BRI website and member newsletter.

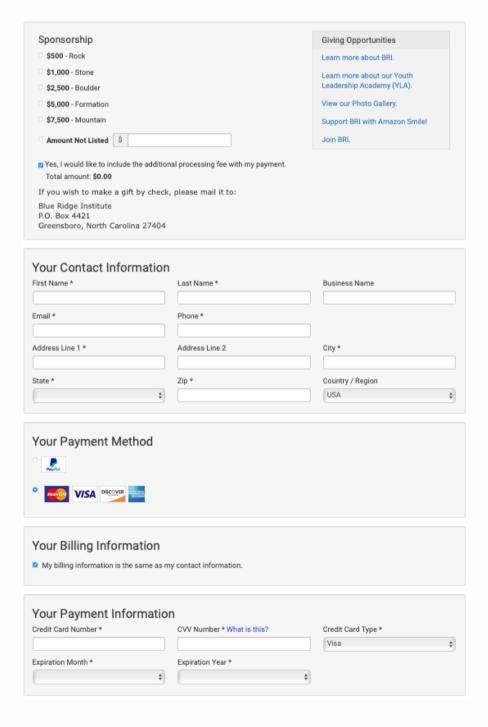
#### **ROCK - \$500 - \$999**

- Listed in the Conference Book
- Logo on screen during conference general sessions or breaks.
- Recognition on our BRI website and member newsletter.



## **SPONSORSHIP**

Your journey to BRI sponsorship begins by visiting our <u>Conference Sponsor</u> page. Click the Sponsor Now button to see the form below.





Do you still have outstanding questions, want to connect with us, or process your sponsorship via check?

Contact Allison Gant, Executive Director, by phone at 336-269-9577 or email at <a href="mailto:info@blueridgeleaders.org">info@blueridgeleaders.org</a>.







